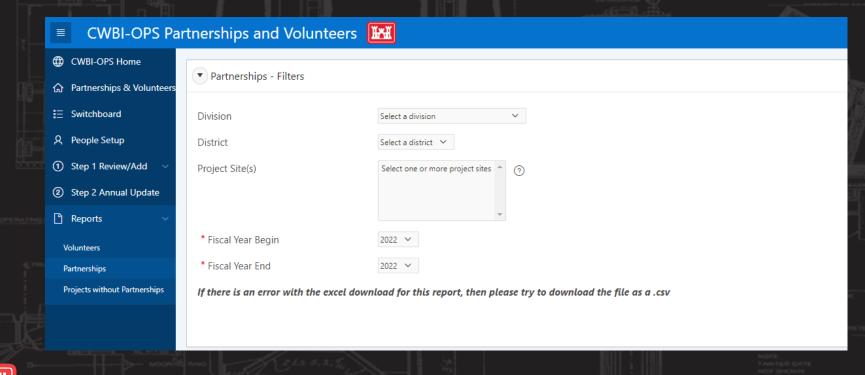
CWBI-OPS PARTNERSHIPS AND VOLUNTEERS MODULE









Good Data Tells the Corps Story



- 1. Partnerships help get work done that we may not otherwise have the capability to do.
- 2. Partnerships build community support for the Corps and our programs, which can be leveraged in many other ways.
- 3. Partnerships help support our requests for the Recreation and Environmental Stewardship budgets: They demonstrate that we have strong and robust NRM programs that should be financially supported in the budget.
- 4. Partnership data helps build internal support for our programs all the way up the line.



Interested not just in what we do, but who we work with:

- Scout troops
- Youth service and conservation corps
- Outdoor recreation industry
- STEM-focused education groups
- Native American Tribes
- Local businesses
- Tourism bureaus





FY24 Annual Update



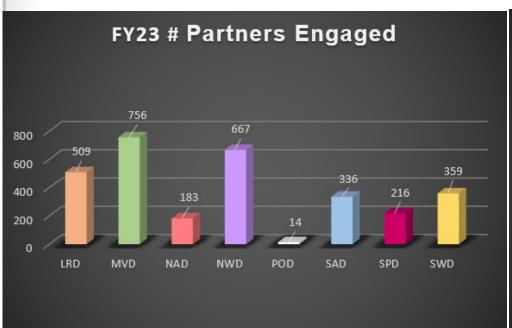
- These data are used for many different purposes, including decisions concerning program development, budget development and defense, tracking performance measures, preparation of briefings and fact sheets, asset management, etc.
- They are used to populate information on the NRM Gateway and numerous other internal and external web sites.
- They provide a source of data (both inside and outside the Corps) for general information, industry directories, news articles, and many other uses.
- Inaccurate and/or incomplete data not only reflects poorly on the Corps and renders a disservice to the public but could also jeopardize the viability of our O&M missions.





Partnerships Annual Data

FY 23 Partnership data in CWBI-OPS: 3,622 partnerships with a total value of \$138 million (Corps: \$36.9 million investment/ Partner leveraged investment: \$101 million)







CWBI-OPS Partnerships and Volunteers Module





What is CWBI-OPS?

Civil
Works
Business
Intelligence
(CWBI) is the
new NRM
Assessment/
OMBIL

ome	Resources	Modules	Data Catalog	National CorpsMap	
				ı	Natural Resources Management
					Citations Module
					Environmental Stewardship Module
					NRM Module
					PSA Module
					Partnerships and Volunteers Module
					Annual Update Status Report

Home Visitors Lake Discovery Recreation Env Compliance Env Stewardship Part
News/Events People Forums Learning GETS Tools New Postings Submit Index/Se

CWBI-OPS Partnerships and Volunteers Annual Reports

- Annual partnership tracking spreadsheet This spreadsheet can be used to track most of the key data
 and information about partnerships that will help you during the CWBI-OPS annual update period.
- FY 23 Partnerships and Volunteer Fact Sheet
- FY 23 Partnerships Detail Report
- FY 23 Volunteer Program Report for All USACE
- · FY 22 Partnerships and Volunteer Fact Sheet
- FY 22 Partnerships Detail Report
- FY 22 Volunteer Program Report for All USACE
- · FY 21 Partnerships and Volunteer Fact Sheet
- FY 21 Partnerships Detail Report
- FY 21 Volunteer Program Report for All USACE
- FY 20 Partnerships and Volunteer Fact Sheet
- FY 20 Partnerships Detail Report
- FY 20 Volunteer Program Report for All USACE
- FY 19 Partnerships and Volunteer Fact Sheet
- FY 19 Partnerships <u>Detail Report</u>
- FY 19 Volunteer Program Report for All USACE
- FY 18 Partnerships and Volunteer Fact Sheet
- FY 18 Partnerships Detail Report
- FY 18 Volunteer Program Report for All USACE
- FY 17 Partnerships and Volunteers Fact Sheet
- FY 17 Partnerships OMBIL Detail Report
- FY 17 Volunteer Program OMBIL Report for All USACE
- FY 16 Partnerships and Volunteers Fact Sheet
- FY 16 Partnerships OMBIL Detail Report
- FY 16 Volunteer Program OMBIL report for All USACE
- FY 15 Partnerships <u>Fact Sheet</u>
- FY 15 Partnerships OMBIL ES-REC Summary Report for All USACE
- FY 15 Partnerships ES-REC Detail Report for All USACE
- FY 15 Volunteer Program Fact Sheet
- FY 15 Volunteer Service OMBIL Report for All USACE



As we reflect on the past year, we are proud to share the incredible achievements and milestones of the U.S. Army Corps of Engineers (USACE) partnerships and volunteer programs. This summary highlights the impactful contributions of our dedicated volunteers and the successful collaborations with our valued partners.

(USACE Investment: \$37 million (27%)

\$138.001.584

TOTAL VALUE OF PARTNERSHIPS



3,622

Alongside USACE staff, our volunteers and partners organized community outreach events, fostering connections and raising awareness about USACE missions. These events served as platforms to engage with new volunteers and potential partners.

At the national level, USACE continued to team up with other Federal land management agencies to support the Federal Interagency Council on Outdoor Recreation, the America the Beautiful 30x30 initiative, the Recreate Responsibly and the Together Outdoors coalitions in providing outdoor recreation and conserving or sustainably managing natural and cultural resources. As we look ahead, we are excited about the potential for even greater achievements and are grateful for the ongoing support of our remarkable communities.

(Partner Investment: \$101.1 million (73%)

Fe sur on B. Re coa an and a he fo gr

corpslakes.erdc.dren.mil/partners/partners.cfm



U.S. ARMY

- This can assist with keeping track throughout the year to make data entry in October much easier
- Available on CWBI-OPS Partnerships FAQ page:

https://corpslakes.erdc.dren.mil/partners/annual.cfm

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CWBI-OPS: Setting Up Your Account



- 1. You will need a login.gov account
- 2. There are downloadable directions available on the CWBI-OPS main page
- 3. You MUST use your GOVERNMENT email. Do not use a personal email account.
- 4. Once you set up your login.gov account, you will be able to use your CAC to log in.



Civil Works Business Intelligence (CWBI) Hub

Sign In

After selecting "Sign In", you will be redirected to login.gov. If you do not have an account, you will need to create a new account and if you do have an account you will sign in using your government ID/CAC.

For help, download the Creating a login.gov account or Sign into CWBI Hub pdf.



Steps to CWBI-OPS Annual Update



STEP ONE

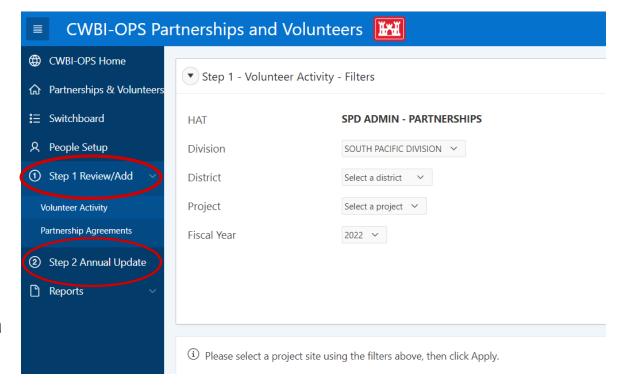
- 1. Review and add volunteer activity
- 2. Review existing partnerships
- 3. Add new partnerships

STEP TWO

1. Annual update: Enter Partnerships Data

STEP THREE

1. Run a report to review entered data





Step 1: Enter Volunteer Data

- Volunteer value of service per hour for FY is set: \$33.49
 - → Corps labor cost per hour is set: \$63.26
- Volunteer value of service comes from independentsector.org, based on average earnings of private sector workers
- If applicable, indicate that your project has no volunteers in this section.

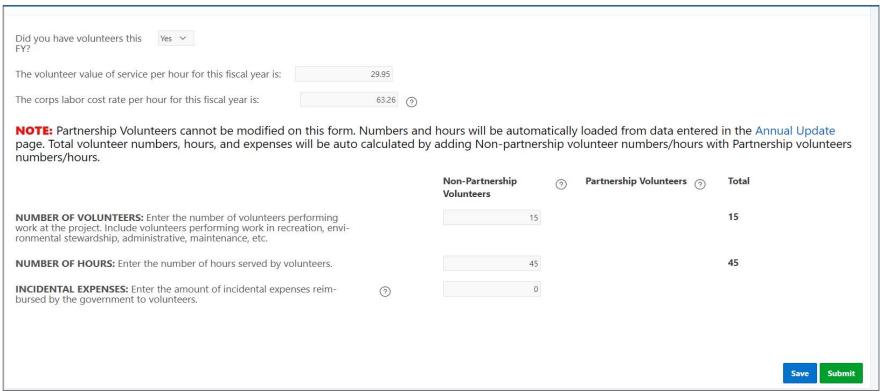
DATA NEEDED TO COMPLETE THE MODULE:

- Number of volunteers
- Number of hours
- Incidental expenses

(SCREENSHOT ON NEXT PAGE)



STEP 1: Volunteer Activity



NOTE: Non-partnership volunteers are those who perform volunteer service who are NOT affiliated with any organization. (Ex. Camp hosts, visitor center hosts, an individual or family volunteering on their own. Anyone volunteering as part of a group/organization such as a church, school, sports club, nonprofit, business, agency, Tribe, etc. should be counted as Partnership volunteers entered during the Step 2 Annual Update.)



STEP 1: Review Existing Partnerships

In this module you will have the opportunity to:

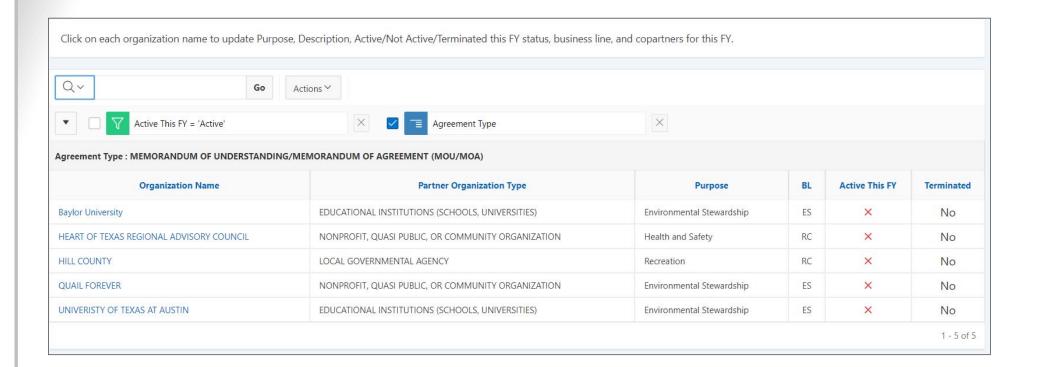
- Indicate that your project has no partnerships, if applicable
- Review existing partnerships and indicate active, inactive or terminated.
- Update business line, description, co-partners, purpose, and agreement type as needed.
- Add new partnerships

(SCREENSHOTS TO FOLLOW)



STEP 1: Review Existing Partnerships









STEP 1: Review Existing Partnerships

Baylor University	
Environmental Stewardship	~
Development of mutually beneficial projects in areas and subjects related to the cultural and natural resource objectives and missions, and outdoor education experiences.	
170 of 2000	h.
● Yes ○ No	
Yes No ?	
Environmental Stewardship 💙	
	<u>=</u>
You may also add or remove copartners by typing directly into 'Copartners List' field.	
	4
-calculation of number of copartners, it is necessary to separate values using a semicolon.	In situations where prior year
	Development of mutually beneficial projects in areas and subjects related to the cultural and natural resource objectives and missions, and outdoor education experiences. 170 of 2000 Yes No Yes No Tenvironmental Stewardship



Step 1: Adding New Agreements

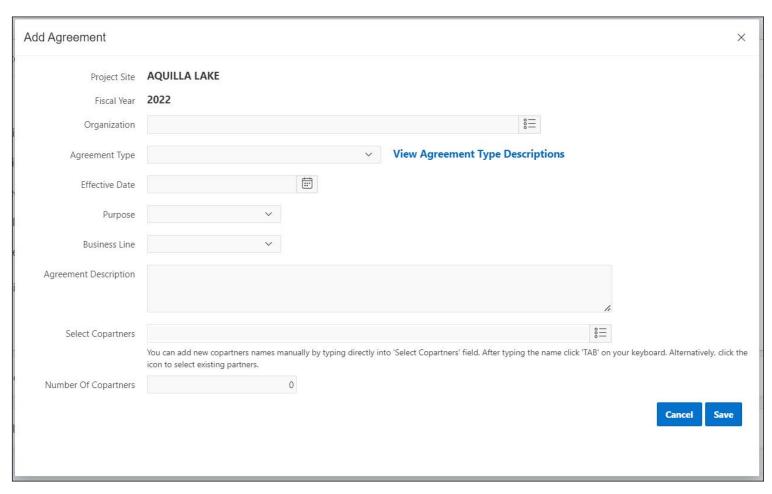
- First, you will need to know if it is a new organization or existing partnership
- If it is a new organization, you will have the opportunity to add it in this module.
 - Organization name
 - Description
 - **Type** (Business, civilian inmate, educational institution, federal agency, local government, military organization, Native American tribe, Non-profit/quasi-public, or community organization, other, state agency)
 - Address
 - Agreement type
 - Effective date
 - Purpose
 - Business line (Recreation or Environmental Stewardship)
 - Agreement Description
 - Co-partners, if any

(SCREENSHOT ON NEXT PAGE)





Step 1: Adding New Agreements





In This Module You Will Update Information For All Active Partnerships:

Partner Value Data Entry Fields:

- Number of volunteers
- Number of co-partners (auto-populates from Step 1 Review)
- Volunteer hours (total worked, not per volunteer)
- Volunteer service value (auto populated)
- Value of sales (for cooperating associations only)
- Funds invested
- Professional services provided
- Materials and Equipment donated

(SCREENSHOT ON NEXT PAGE)



					Partr	er Value		
Number Of Volunteers	Number of Co-Partners	Volunteer Hours	* Volunteer Service Value	Value Of Sales	Funds Invested	Professional Services Provided	Materials & Equipment Donated	* Total Partner Value
5	0	50	0	500	3000	500	400	4400
50	0	3000	0		1000	0	4000	5000
15		60	0		0	25	0	25
5		20	0		0	0	0	0
10	0	100	0		0	0	1000	1000



In This Module You Will Also Record Corps Costs And Contributions:

- HQ Investment (Handshake partnerships only)
- Contract costs
- Materials and Equipment
- Corps Labor Hours *MUST HAVE A VALUE*

REMINDER: Corps Labor Cost will be auto-calculated

(SCREENSHOT ON NEXT PAGE)



	Corps '				
HQ Investment	Contract Costs	Materials & Equipment	Corps Labor Hours	* Total Corps Labor Cost	* Total Corps Value
	5000	0	60	3600	8600
	0	0	50	3000	3000
	0	0	16	960	960
	0	0	20	1200	1200
	18500	0	12	720	19220
	7000	0	88	5280	12280
	627917	0	40	2400	630317
	0	0	8	480	480
	88000	0	90	5400	93400



Annual Update Insider Hints

- Don't wait until the last minute to confirm that you have access to CWBI-OPS.
- Don't wait until the last minute to enter data!
- Track data throughout the FY for both volunteers and partnerships.
- Be sure to include all your partnerships, including contributions and activities that fall under national MOUs.
- REMEMBER: Every active partnership has Corps labor associated with it.
- Don't forget to include supplies and materials in Corps contributions.



Partnerships in CWBI-OPS: Common Errors



Creating new partner organizations

If you are working with an organization that is a local chapter/location of a larger national organization, DO NOT create a new partner organization.

Instead, select the parent organization from the master list. For example if working with Boy Scout Troop 110, select Boy Scouts of America as the partner from the drop-down pick list.

Only create a new partner organization if the partner is truly a local unique entity not affiliated with a national parent organization (i.e John's Bait Shop or City of Carlyle)



Partnerships in CWBI-OPS: Common Errors



Special events

Many people forget that the contributions provided by partners is considered a partnership and has value.

Be sure to enter the partner info for Kids to Parks Day, National Public Lands Day, Major League Fishing (MLF) events, CAST fishing events, Get Outdoors Day, Bass Pro special events, etc.

The partner value should include the value of their time, **and** supplies they provide for the event (this can be booth space or marketing materials).



Partnerships in CWBI-OPS: Common Errors



National MOUs

If a partner is on the list of national MOUs and there is not some other agreement type involved in the project, make sure to select MOU. Many lakes also have local MOUs.



Partnerships in CWBI-OPS: Common Errors



Contributions

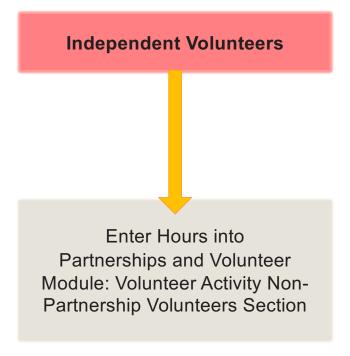
Volunteer service value for individuals not affiliated with any type of organization should not be included in the partnership annual update section of CWBI-OPs, unless they have also contributed funds and/or materials/supplies.

Volunteers that work as part of an organization can be included here along with the value of funds, services, and materials contributed.

Volunteers that serve in an outgranted area (leased or licensed area) should not be counted in CWBI-OPS unless they are working directly for USACE in that area and signed up on a OF301a form.



Where You Should Enter Volunteer Hours





NOTE: This is a change from previous years where partnership volunteers were a subset of the overall volunteer number. Now we are collecting non-partnership volunteer data and partnership volunteer data and adding them together to determine the total number of volunteers.



Entering Volunteer Hours Correctly

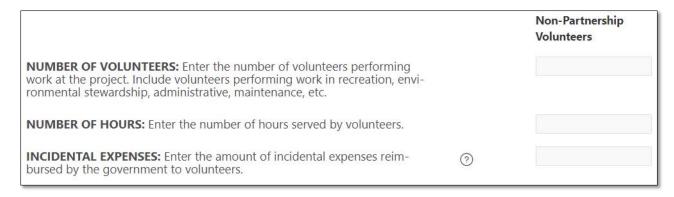


What in CWBI-OPS **DOESN'T** auto calculate:

- Total number of volunteer hours worked
 - > Enter the TOTAL HOURS, not hours per volunteer
 - If you have 5 volunteers that worked 3 hours each, total volunteer hours should be 15 (not 3)

What in CWBI-OPS **DOES** auto calculate:

- Value of volunteer service
 - Automatically multiplies the total number of hours times the annual "value of volunteer service" set forth by the independent sector.





Partnerships in CWBI-OPS Tool: Common Errors



Handshake (This is not the same thing as an informal partnership where you 'shake hands' with the partner.)

This partnership type should only be selected for those projects that have received handshake funds from HQUSACE in the past 3 fiscal years.

Once the handshake funded project is complete, if you still work with the partner in future years, you'll need to make that a new partnership type to reflect the work (i.e. contribution, MOU, challenge partnership as applicable)



Partnerships in CWBI-OPS Tool: Common Errors



Corps Labor Hours

- We need to continue focusing on getting the Corps costs entered in addition to the partner value.
- There is always going to an employee's time that should be captured in the Corps Labor Hours column.
- We are also missing out on a lot of materials/ equipment value that we bring to these partnerships.

REMINDER: Enter CORPS HOURS instead of \$\$ of Corps Labor. The value will be auto calculated in the reports.



Data Field Definitions



- Value of sales (only for cooperating associations) total value of gross sales returned to the project in accordance with the agreement.
- Funds invested total dollar amount of cash funds invested by the partner (excluding bookstore sales funds reinvested in project)
- Professional services provided total \$ value of professional services (i.e. engineer donating time to draft up plans and specifications or a grant writer donating professional time to research and write a grant proposal, etc.) provided by the partner. Calculate the value by multiplying the number of hours served times the prevailing hourly service charge.
- Materials & equipment donated total \$ value of materials and equipment provided by the partner. Calculate the value of equipment using the local hourly/daily rental rate cost



Data Field Definitions



- HQ investment (only for Handshake) the total \$ value received from the Handshake Partnership money provided by HQUSACE
- Contract Costs- the total \$ value of services contracted by the Corps for use in conjunction with this agreement
- Materials & Equipment provided the total \$ value of materials and equipment provided by the Corps
- Corps Labor Hours the total number of hours of staff time provided by the Corps. This number will later be auto-multiplied by an average \$\$ of a park ranger hourly rate to get the dollar value.

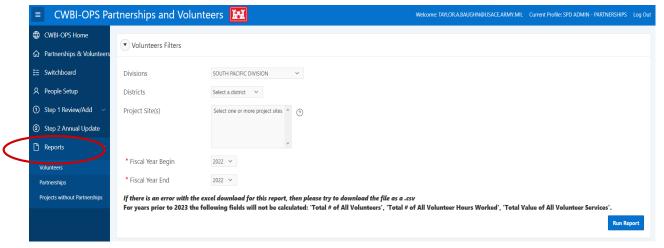
Reports

32

CWBI OPS has three reports available in the Partnerships and Volunteers module:

- 1. Volunteers
- 2. Partnerships
- 3. Projects without Partnerships

There is also a separate Annual Update Status Report available from the CWBI-OPS NRM home page.



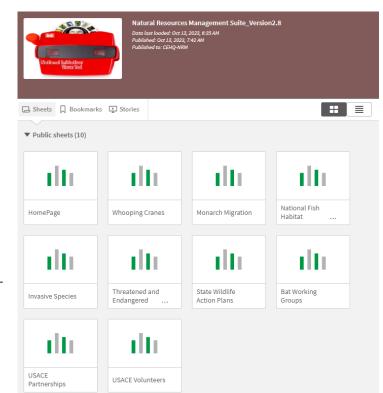




Data Visualization: Qlik app



- Located in the NRM Suite of Qlik apps. Partnerships module and Volunteers module. Includes data from 2010-2023
- Allows the viewer to easily search through data for partnership ideas, data roll-up by project, district, division, national level
- Link to tool and user guide are published to the NRM
 Gateway → Stewardship → Stewardship Tools
 https://corpslakes.erdc.dren.mil/employees/envsteward/tools.
 <u>cfm</u>
- Direct link: https://qlik-dvs.usace.army.mil/sense/app/7aa73e9b-701c-44d8-bb1e-1ff41d487ddf/overview



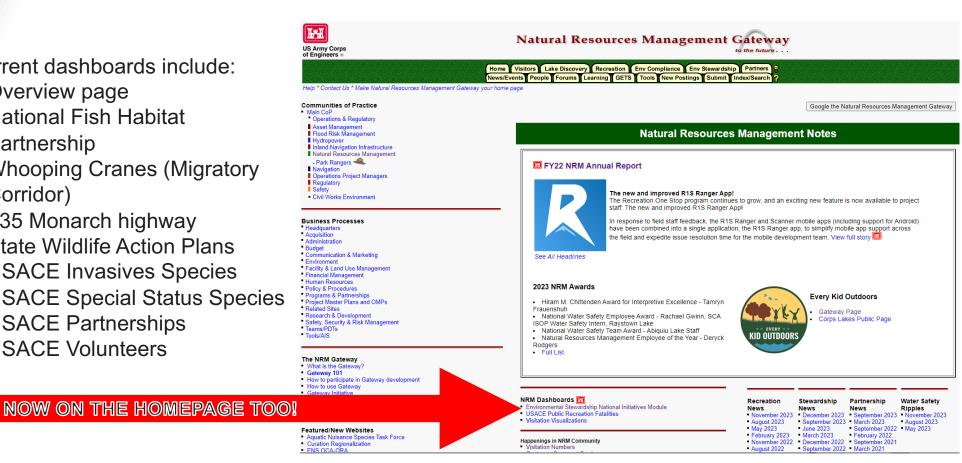


Data Visualization: Qlik app



Current dashboards include:

- Overview page
- National Fish Habitat Partnership
- Whooping Cranes (Migratory Corridor)
- I-35 Monarch highway
- State Wildlife Action Plans
- USACE Invasives Species
- USACE Special Status Species
- USACE Partnerships
- USACE Volunteers







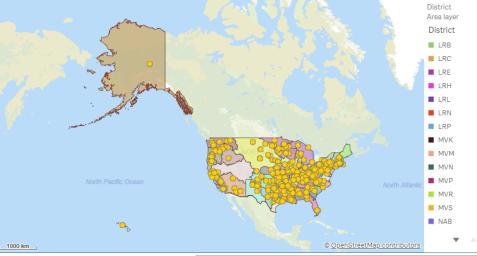
Overview

This module contains data for the USACE Partnership Program from FY10 to present. **Data displayed is a cumulative total until** filters are applied either via the filter pane below this text box or through the interactive visualizations. A training video for this tool can be found here. Additional information on the Partnership Program can be found on the NRM Gateway here.

In today's financial environment PARTNERING is an essential tool that allows the U.S. Army Corps of Engineers to effectively manage recreation and environmental resources. In order to successfully meet our recreation and stewardship missions, and to foster shared values, vision, and a sense of ownership it is imperative that we work together with state governments, Native American tribes, private/public organizations, local communities, and other partners to maintain or advance programs from wildlife protection and habitat improvement to recreational facility enhancements. Partnering helps to pool scarce resources, to promote coordinated, focused, and consistent mutual efforts to resolve common problems and missions, and to avoid unnecessary duplication of effort. The NRM Program has embraced this reality and is committed to fully exploring the potential development of new public-private partnerships to leverage limited appropriated funds and human resources. The bottom line: partnering is smart business.

				_
Business Line	•	Fiscal Year ▼	Agreement Type	•
Division	•	District ▼	Project	•
Partner Organization		-	Partner Type	Ţ.



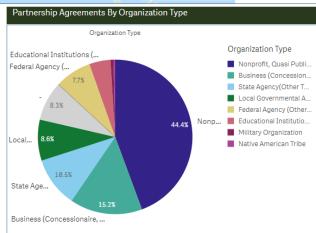


Total Partnership Agreements

15,998

Total Value of Partnerships

\$689M





U.S. ARMY

National Project Development Team (PDT)

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SWE

Fort Worth District



Partnerships Details # Co-Q Q Q Q Q Partnership Type Status for FY Primary Partner Partner Org Type Project Purpose Description Partn FY10 LRD LRB Mt Morris Lake Contributions Program Recreation Experience Works Nonprofit, Quasi Public, Or Community Organization LRD LRB New York State Park Police FY10 Mt Morris Lake Contributions Program Health and Safety State Agency(Other Than Military) FY10 LRD LRB Mt Morris Lake Contributions Program Environmental Stewardship New York Wild FY10 LRD LRB Mt Morris Lake Contributions Program Recreation Livingston County office of Workforce Development LRB Contributions Program Recreation New York State Parks Genesse Region FY10 LRD Mt Morris Lake FY10 LRD LRB Mt Morris Lake Memorandum Of Environmental Stewardship National Audubon Society Nonprofit, Quasi Public, Or Community Understanding/Memorandum Of Organization Agreement (Mou/Moa) FY10 LRD LRB Mt Morris Lake Memorandum Of Recreation Finger Lakes Trail Conference Nonprofit, Quasi Public, Or Community Understanding/Memorandum Of Organization Agreement (Mou/Moa) FY10 LRD LRH Alum Creek Lake Contributions Program Education Central Ohio Safe Boating Council Nonprofit, Quasi Public, Or Community Organization LRH Education Nonprofit, Quasi Public, Or Community FY10 LRD Alum Creek Lake Contributions Program Columbus Sail And Power Squadron Organization Contributions Program FY10 LRD LRH Bluestone Lake Education Safety On The Blue Committee Nonprofit, Quasi Public, Or Community Organization LRH FY10 LRD Bluestone Lake Contributions Program Health and Safety National Water Safety Congress Nonprofit, Quasi Public, Or Community Organization FY10 LRD LRH Boat U.S. Foundation Bluestone Lake Contributions Program Recreation Nonprofit, Quasi Public, Or Community Organization FY10 LRD LRH Bluestone Lake Memorandum Of Education U.S. Coast Guard Auxiliary (USCGA) Nonprofit, Quasi Public, Or Community Understanding/Memorandum Of Organization USACE Partnership Program POCs Q District Q Name Q Email Type of POC Q Division Q Office/Project Q Phone # Q Position Title National Project Development Team (PDT) HQ НΟ Headquarters Heather Burke 503-808-4313 Heather.D.Burke@usace.army.mil National Partnership Program Ma National Project Development Team (PDT) HQ LRH Huntington District, Technical Support Michael McCoy 304-399-5144 Michael.L.McCoy@usace.army.mil Natural Resources Specialist (Ra Branch - Operations HQ National Project Development Team (PDT) MVS St. Louis District, Lake Shelbyville Philip J Manhart 217-774-3951 Phil.J.Manhart@usace.army.mil Assistant Operations Manager National Project Development Team (PDT) HQ NAP Philadelphia District Scott Sunderland 610-376-6337 Scott.D.Sunderland@usace.army.mil Supervisory NRM Specialist HQ National Project Development Team (PDT) NWW Walla Walla District, Lucky Peak Lake 208-954-7120 keith.b.hyde@usace.army.mil Natural Resources Specialist (Pa Keith Hyde HQ SAW 919-846-9332 ext 2224 National Project Development Team (PDT) Wilmington District, Falls Lake Francis Ferrell Francis.E.Ferrell@usace.army.mil Supervisory Natural Resources S National Project Development Team (PDT) HQ SPN San Francisco District Taylor Baughn 707-462-7581 Taylor.A.Baughn@usace.army.mil

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Overview

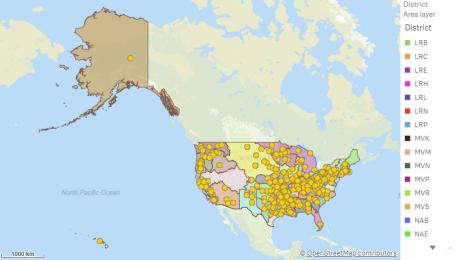
This module contains data for the USACE Partnership Program from FY10 to present. Data displayed is a cumulative total until filters are applied either via the filter pane below this text box or through the interactive visualizations. A training video for this tool can be <u>found</u> <u>here</u>. Additional information on the Partnership Program can be found on the <u>NRM Gateway here</u>.

Making a difference

Volunteers play an invaluable role in helping the Corps of Engineers meet our recreation and environmental stewardship program goals. Each year, they give their time, expertise and resources to serve nearly 270 million visits by the public to USACE managed lands and waters. On average, approximately 35,000 USACE volunteers donate 1.5 million hours annually – the equivalent of 620 full time employees—with a labor value of \$40 million, annually. In the natural resources management community, volunteer work equals approximately 20% of our workforce. More than 60 cooperating associations and 4,500 national and local partners also provide volunteers to help support the work of USACE.

Although volunteers' skills, knowledge, and time are priceless, USACE uses the figure calculated annually by the Independent Sector, the leadership forum for charities, foundations and corporate giving programs, to put a monetary value on volunteer contributions. Visit https://independentsector.org/resource/value-of-volunteer-time/ for the most current value.







Total Volunteers 519.4k

Total Hours of Service 19.4M

Value of Service \$469.9M





Volunteer Details	Volunteer Details									
Fiscal year	Q Division	Q Dist	trict Q	Project Q	Total Volunteers	Total Volunteer Hours	Value of Volunteers' Service	Incidental Expenses		
Totals					517,142	19,386,104	\$469,852,558	\$3,875,217		
FY10	LRD	LRI	Н	Beach City Lake	2	70	\$1,460	\$0		
FY10	LRD	LRI	Н	Beech Fork Lake	61	5,254	\$109,546	\$0		
FY10	LRD	LRI	Н	Belleville Lock - Ohio River Locks and Dams Huntington	0	0	\$0	\$0		
FY10	LRD	LRI	Н	Bluestone Lake	30	146	\$3,044	\$0		
FY10	LRD	LRI	Н	Bolivar Dam	46	393	\$8,194	\$0		
FY10	LRD	LRI	Н	Burnsville Lake	98	14,384	\$299,906	\$6,970		
FY10	LRD	LRI	Н	Captain Anthony Meldahl Lock - Ohio R. Locks and Dams Hunt.	0	0	\$0	\$0		
FY10	LRD	LRI	Н	Charles Mill Lake	2	18	\$375	\$0		
FY10	LRD	LRI	Н	Clendening Lake	1	6	\$125	\$0		
FY10	LRD	LRI	Н	Deer Creek Lake	122	1,148	\$23,936	\$0		
FY10	LRD	LRI	Н	Delaware Lake	29	210	\$4,379	\$0		
FY10	LRD	LRI	Н	Dewey Lake	554	4,639	\$96,723	\$0		
FY10	LRD	LRI	Н	Dillon Lake	43	307	\$6,401	\$0		
FY10	LRD	LRI	Н	Dover Dam	0	0	\$0	\$0		
FY10	LRD	LRI	Н	East Lynn Lake	195	30,096	\$627,502	\$0		
FY10	LRD	LRI	Н	Fishtrap Lake	318	3,603	\$75,123	\$0		
FY10	LRD	LRI	Н	Grayson Lake	118	3,160	\$65,886	\$0		
FY10	LRD	LRI	Н	Greenup Lock - Ohio River Locks and Dams Huntington	30	944	\$19,682	\$0		
FY10	LRD	LRI	Н	John W Flannagan Dam and Reservoir	28	13,867	\$289,127	\$0		

